

Roll No:NPTEL18MG40S11771134

To  
JAIPURIA INSTITUTE OF MANAGEMENT,  
GHAZIABAD  
GHAZIABAD

37/1421



No. of credits recommended by NPTEL:3

Score	Type of Certificate
>=90	Elite + Gold Medal
60-89	Elite
40-59	Successfully Completed the course
<40	No Certificate



Elite

## NPTEL Online Certification

(Funded by the Ministry of HRD, Govt. of India)



This certificate is awarded to

**JAYA SHARMA**

for successfully completing the course

**Working Capital Management**

with a consolidated score of **74 %**

Online Assignments	21.97/25	Proctored Exam	52.5/75
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Prof. B. K. Gandhi  
Coordinator, Continuing Education Center  
NPTEL Coordinator, IIT Roorkee

Total number of candidates certified in this course: **458**

Jul-Oct 2018  
(12 week course)



Indian Institute of Technology Roorkee



Roll No:NPTEL18MG40S21290414

To  
JAIPURIA INSTITUTE OF MANAGEMENT,  
GHAZIABAD  
GHAZIABAD

40/1421



No. of credits recommended by NPTEL:3

Score	Type of Certificate
>=90	Elite + Gold Medal
60-89	Elite
40-59	Successfully Completed the course
<40	No Certificate



Elite

## NPTEL Online Certification

(Funded by the Ministry of HRD, Govt. of India)



This certificate is awarded to

**VISHAL RAI**

for successfully completing the course

**Working Capital Management**

with a consolidated score of **68 %**

Online Assignments	20.22/25	Proctored Exam	48/75
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Prof. B. K. Gandhi  
Coordinator, Continuing Education Center  
NPTEL Coordinator, IIT Roorkee

Total number of candidates certified in this course: **458**

Jul-Oct 2018  
(12 week course)



Indian Institute of Technology Roorkee





Roll No: NPTEL19MG11S31310061

To  
SHIV SUNDER BARIK  
246, G.NO-9, SONA COLONY  
SEHATPUR  
FARIDABAD  
HARYANA  
121003  
PH. NO :9891599086



Score	Type of Certificate
>=90	Elite+Gold
75-89	Elite+Silver
>=60	Elite
40-59	Successfully completed the course
<40	No Certificate

No. of credits recommended by NPTEL:3



Elite

# NPTEL Online Certification

(Funded by the Ministry of HRD, Govt. of India)



This certificate is awarded to

**SHIV SUNDER BARIK**

for successfully completing the course



**Soft Skills For Business Negotiations**

**And Marketing Strategies**

with a consolidated score of **78** %

Online Assignments	18.25/25	Proctored Exam	60/75
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Total number of candidates certified in this course: 1340

Jan-Apr 2019  
(12 week course)

A. Goswami  
Prof. Adrijit Goswami  
Dean, Continuing Education & NPTEL Coordinator  
IIT Kharagpur



Indian Institute of Technology Kharagpur





Roll No: NPTEL19MG27S11250296

To  
JAIPURIA INSTITUTE OF MANAGEMENT,  
GHAZIABAD  
GHAZIABAD

12/1421



Score	Type of Certificate
>=90	Elite+Gold
75-89	Elite+Silver
>=60	Elite
40-59	Successfully completed the course
<40	No Certificate

No. of credits recommended by NPTEL:1



Elite

# NPTEL Online Certification

(Funded by the Ministry of HRD, Govt. of India)



This certificate is awarded to  
**ANANYA SRIVASTAVA**  
for successfully completing the course

## Management of Field Sales

with a consolidated score of **61** %

Online Assignments	19.17/25	Proctored Exam	42/75
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Total number of candidates certified in this course: 417

*T V Prabhakar*  
Prof. T. V. Prabhakar  
Chairman  
Centre for Continuing Education, IITK

Jan-Feb 2019  
(4 week course)

*Satyaki Roy*  
Prof. Satyaki Roy  
NPTEL Coordinator  
IIT Kanpur



Indian Institute of Technology Kanpur





Roll No: NPTEL19MG28S11250352

To  
JAIPURIA INSTITUTE OF MANAGEMENT,  
GHAZIABAD  
GHAZIABAD

83/1421



Score	Type of Certificate
>=90	Elite+Gold
75-89	Elite+Silver
>=60	Elite
40-59	Successfully completed the course
<40	No Certificate

No. of credits recommended by NPTEL:2



Elite

# NPTEL Online Certification

(Funded by the Ministry of HRD, Govt. of India)



This certificate is awarded to

**KUMAR GAURAV**

for successfully completing the course

## Marketing Management - II

with a consolidated score of **70** %

Online Assignments	18.75/25	Proctored Exam	51/75
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Total number of candidates certified in this course: 512

*T. V. Prabhakar*

Prof. T. V. Prabhakar  
Chairman  
Centre for Continuing Education, IITK

Jan-Mar 2019  
(8 week course)

*Satyaki Roy*

Prof. Satyaki Roy  
NPTEL Coordinator  
IIT Kanpur



Indian Institute of Technology Kanpur



Roll No: NPTEL19MG28S11250352

To validate and check scores: <http://npTEL.ac.in/noc>

This certificate is computer generated and can be verified by scanning the QR code given below. This will display the certificate from the NPTEL repository, <https://nptel.ac.in/noc/>

  
Roll No: NPTEL19MG48S11290329

To  
BINITA KUMARI  
204 2ND FLOOR SECTOR 10A VASUNDHRA  
GHAZIBAD UTTAR PRADESH  
GHAZIABAD  
UTTAR PRADESH  
201012  
PH. NO :9971443810



Score	Type of Certificate
>=90	Elite+Gold
75-89	Elite+Silver
>=60	Elite
40-59	Successfully Completed
<40	No Certificate

No. of credits recommended by NPTEL:2

An additional 1 credit may be awarded if the University deems it fit, based on the actual student effort involved.



Elite

# NPTEL Online Certification

(Funded by the Ministry of HRD, Govt. of India)



This certificate is awarded to

**BINITA KUMARI**

for successfully completing the course

**Marketing Management-I**



with a consolidated score of **80** %

Online Assignments	23.33/25	Proctored Exam	57/75
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**Prof. Rajesh M. Hegde**  
Chairman, Centre for Continuing Education  
IIT Kanpur

Total number of candidates certified in this course: 1650

Jul-Sep 2019  
(8 week course)

**Prof. Satyaki Roy**  
NPTEL Coordinator  
IIT Kanpur



Indian Institute of Technology Kanpur

